

Michael O. Engman

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WORK EXPERIENCE:

- Sept. 2009 – **The World Bank Group**
Economist in the Financial and Private Sector Development Department, Africa Region
Operational work:
- Leading the Madagascar Integrated Growth Poles Project (US\$ 170 mn) and the Lesotho-South Africa Customs Collaboration Project (US\$ 1.7 mn).
 - Assisting the Lesotho Private Sector Competitiveness and Economic Diversification Project on business environment reform.
- Analytical and Advisory Activities:
- Research exploring FDI-linked growth (Mozambique), corridor development (North-South Corridor), and value chain analysis (Zambia).
 - Technical assistance advising on SEZ policy (Ethiopia, Mauritius, Nigeria) & FDI linkages (Swaziland).
- Sept. 2008 – Aug. 2009 **The World Bank Group**
Young Professional in the International Trade Department
Conducted empirical and policy-oriented research and published five papers on:
- Special Economic Zone policy in Africa and Central America.
 - Trade liberalization in the construction, IT, and engineering services sectors.
- Aug. 2003 – Jan. 2007 **Organisation for Economic Co-operation and Development**
Consultant in the Trade Directorate
Conducted research and published and disseminated eight papers on:
- IT and BPO services: with projects in India, China, the Philippines and the Czech Rep.
 - Trade facilitation and regulatory transaction costs.
 - Special Economic Zone policy and structural adjustment.
- Feb. 2003 - July 2003 **World Trade Organisation**
Research Assistant in the Economic Research and Statistics Division
- Conducted research for the ‘World Trade Report 2003’.
- Oct. 2002 - Feb. 2003 **European Commission: Economic and Financial Affairs DG**
Trainee in the Economies of the Member States Department
- Analysed public finances and drafted regular reports on economic development.
- May 2001 - Sept. 2001 **Ericsson India Software R&D Centre**
Visiting Business Analyst
- Conducted research for M.Sc. thesis: ‘Strategies and Risks in Software Outsourcing – an Empirical Study of the Indian Market’.

EDUCATION:

PhD in Economics (*Summa Cum Laude*)

- Sept. 2008 – June 2010
(*Part-time*) Sciences Po - L'Institut d'Etudes Politiques (IEP) de Paris, France
Title: 'North-South Trade in Services: Temporary Migration of Skilled Labour'
- Feb. 2007 – Aug. 2008
(*Full-time*) Jury: Patrick Messerlin (Professor, Sciences Po), Frédéric Docquier (Professor, Université Catholique de Louvain), Bernard Hoekman (Director, PREM Trade, World Bank).
- Nov. 2004 - Jan. 2007
(*Part-time*) Field research conducted in India (IT services sector), The Philippines (health sector) and Egypt (education sector).
- July 2007 - Aug. 2007
London School of Economics, UK
Summer courses in econometrics.

B.Sc. and M.Sc. in Economics

- Oct. 2001 - July 2002
London School of Economics, UK
- Sept. 1999 - June 2000
Gothenburg School of Economics and Commercial Law, Sweden
- Sept. 1996 - June 1998

B.Sc. and M.Sc. in Industrial Engineering and Management

- June 2000 - May 2001
Nanyang Technological University, Singapore
- Sept. 1995 - May 1998
Chalmers University of Technology, Sweden

Advanced French Diploma

- Feb. 2000 - May 2000
University of Sorbonne, France
- Oct. 1998 - May 1999
Studied French and French literature.

PUBLICATIONS:

- Engman, M. (2011), "Success and Stasis in Honduras' Free Zones" in Farole, T. and G. Akinci (eds.) *Special Economic Zones: Progress, Emerging Challenges, and Future Directions*, The World Bank, Washington, D.C.
- Engman, M., O. Cattaneo, S. Saez and R.M. Stern (2010), *International Trade in Services: New Trends and Opportunities for Developing Countries*, ISBN: 978-0-8213-8353-7, The World Bank, Washington, D.C.
- Engman, M. (2010), "A Tale of Three Markets: How Government Policy Creates Winners and Losers in the Philippine Health Sector", Working Paper, Sciences-Po - Groupe d'Economie Mondiale.
- Engman, M. (2010), "Building Empires Overseas: Internationalization in the Construction Services Sector", in Cattaneo, O., M. Engman, S. Saez and R.M. Stern (eds.), *International Trade in Services: New Trends and Opportunities for Developing Countries*, ISBN: 978-0-8213-8353-7, The World Bank, Washington, D.C.
- Engman, M. (2010), "Exporting Information Technology Services: In the Footsteps of India", in Cattaneo, O., M. Engman, S. Saez and R.M. Stern (eds.), *International Trade in Services: New Trends and Opportunities for Developing Countries*, ISBN: 978-0-8213-8353-7, The World Bank, Washington, D.C.
- Engman, M., O. Cattaneo and L. Schmid (2010), "Engineering Services: How to Compete in the Most Global of the Professions", in Cattaneo, O., M. Engman, S. Saez and R.M. Stern (eds.), *International Trade in Services: New Trends and Opportunities for Developing Countries*, ISBN: 978-0-8213-8353-7, The World Bank, Washington, D.C.
- Engman, M. (2009), "Half a Century of Exporting Educational Services: Assessing Egypt's Role in Educating the Arab World", Working Paper, Sciences Po - Groupe d'Economie Mondiale.
- Engman, M. (2007), "Expanding International Supply Chains: The Role of Emerging Economies in Providing IT and Business Process Services. Case Studies of China, the Czech Republic, India and the Philippines", *OECD Trade Policy Working Paper*, No. 52, OECD: Paris.

- Engman, M. (2007), “Enhancing Market Openness through Regulatory Reform”, OECD Reviews of Regulatory Reform, Regulatory Reform in Sweden, OECD: Paris.
- Engman, M., O. Onodera and E. Pinali (2007), “Export Processing Zones: Past and Future Role in Trade and Development”, *OECD Trade Policy Working Paper*, No. 53, OECD: Paris.
- Engman, M. (2006), “Rapporteur’s Report”, OECD Regional Forum on Trade Facilitation: Maximising the Developmental Benefits of Trade Facilitation”, joint event organized by the OECD Trade and Development Co-operation Directorates in collaboration with the Government of Cameroon, held 27-28 September 2006 in Yaoundé, COM/DCD/TD(2006)6.
- Engman, M., O. Onodera and N. Wilson (2006), “Facilitating Adjustment: Sector Experiences from Agriculture, Telecommunications and Chemicals”, *OECD Trade Policy Working Paper*, No. 41, OECD: Paris.
- Engman, M. (2005), International Sourcing of IT and Business Process Services: Experiences from the United States, the European Union and India”, presented at WTO Symposium on Cross-Border Supply of Services, 28-29 April 2005, Geneva.
- Engman, M. (2005), “Chapter 11: International Sourcing of IT and Business Process Services” in OECD (ed.) *Trade and Structural Adjustment: Embracing Globalisation*, OECD Publishing: Paris.
- Engman, M. (2005), “The Economic Impact of Trade Facilitation”, *OECD Trade Policy Working Paper*, No. 21, OECD: Paris.
- Engman, M. and T. Yasui (2005), “The Role of Automation in Trade Facilitation”, *OECD Trade Policy Working Paper*, No. 22, OECD: Paris.
- Engman, M. (2005), “Analysis of Non-Tariff Measures: Customs Fees and Charges on Imports”, *OECD Trade Policy Working Paper*, No. 14, OECD: Paris.
- Engman, M. (2005), “Chapter 4: Customs Fees and Charges on Imports” in OECD (ed.) *Looking Beyond Tariffs: The Role of Non-Tariff Barriers in World Trade*, OECD Publishing: Paris.

CONTRIBUTIONS IN PUBLICATIONS:

- OECD (2007), *Sweden: Achieving Results for Sustained Growth*, OECD Country Reviews of Regulatory Reform, OECD Publishing: Paris.
- (2006), *OECD Information Technology Outlook 2006*, OECD Publishing: Paris.
- (2006), *Trading Up: Economic Perspectives on Development Issues in the Multilateral Trading System*, OECD Publishing: Paris.
- WTO (2003), *World Trade Report 2003*, WTO: Geneva.